

REQUEST FOR PROPOSAL

DEVELOPMENT OF BOARD OF REGENTS 2016 - 2021 STRATEGIC PLAN

RFP Release Date: September 18, 2015

Proposal Due Date: October 19, 2015

Submit Proposals to:

Dr. Diana Gonzalez Chief Academic Officer Board of Regents, State of Iowa

11260 Aurora Avenue Tel: (515) 242-6116

Urbandale, IA 50322 E-mail: gonzalez@iastate.edu

TABLE OF CONTENTS

SECTION A – PURPOSE AND BACKGROUND

SECTION B - PROJECT SCOPE AND OBJECTIVES

SECTION C - INFORMATION TO BIDDERS

SECTION D – PROPOSAL PROCESS

SECTION E – FORMAT OF PROPOSAL

ASSURANCES, REPRESENTATIONS AND AUTHORIZATION TO RELEASE INFORMATION

REQUEST FOR PROPOSAL FOR DEVELOPMENT OF BOARD OF REGENTS 2016 – 2021 STRATEGIC PLAN

BOARD OF REGENTS, STATE OF IOWA

SECTION A - PURPOSE AND BACKGROUND

The Board of Regents, State of Iowa, (the Board) requests proposals from qualified and experienced consultants to assist in the development of the Board of Regents 2016 – 2021 Strategic Plan.

The Board, an agency of the State of Iowa, is the governing body of the State University of Iowa at Iowa City, Iowa State University of Science and Technology at Ames, and the University of Northern Iowa at Cedar Falls. Fall 2015 headcount enrollment at the three universities is 80,132. The Board also governs the Iowa Braille and Sight Saving School in Vinton and the Iowa School for the Deaf in Council Bluffs. Fall 2014 on-campus enrollment at the Iowa School for the Deaf was 106. The off-campus enrollment at the Iowa Braille and Sight Saving School was 562.

The Governor appoints members to the Board every two years subject to approval by two-thirds of the Senate of the Iowa General Assembly. The nine Board members serve six-year over-lapping terms. Eight of the members are selected from the state at large and the ninth member is a student at one of the state universities at the time of appointment. Members can be reappointed and are selected on the basis of their qualifications to perform the duties required of the Board. Not more than five of the nine members may be of the same political party at any one time.

By statute, the Board of Regents exercises broad policymaking, coordination, and oversight responsibilities. Under <u>lowa Code</u> Chapter 262, the Board is to "have and exercise all the powers necessary and convenient for the effective administration of its office and of the institutions under its control…"

University of Iowa

The State University of Iowa (SUI), in Iowa City, Iowa, was established in 1847 as the State's first public institution of higher education. The University is internationally known for, among other things, its Writers' Workshop, and its pioneering outer space research, including University-designed research instruments used in major missions since the 1950s. The University operates one of the nation's largest university-owned teaching hospitals; approximately 500,000 visits are made to the State University of Iowa Hospitals and Clinics every year. Fall 2015 headcount enrollment at the University is 32,150.

The University has been accredited by the Higher Learning Commission since the creation of the North Central Association of Colleges and Secondary Schools was established in 1913. The University is a member of the Association of American Universities.

The University is organized into the following colleges: College of Liberal Arts and Sciences; Tippie College of Business; College of Education; College of Engineering; College of Public Health; Carver College of Medicine; College of Nursing; College of Dentistry; College of Law; and College of Pharmacy. The Graduate College supervises graduate study offered by the University's various departments, as well as schools and colleges. It confers master's and doctoral degrees.

<u>Iowa State University</u>

lowa State University of Science and Technology (ISU), Ames, Iowa, was chartered by the State General Assembly in 1858. Iowa was the first state to accept the terms of the Morrill Land Grant Act of 1862, and in March 1864, the General Assembly awarded Iowa's grant to the University, known then as the Iowa Agricultural College. Since 1959, the school has been known as Iowa State University of Science and Technology.

ISU was a pioneer in the establishment of agricultural curricula and was the first state institution to establish a veterinary school. Experimentation and research have been integral parts of the University from its beginning, first in agriculture, and later in home economics, engineering, veterinary medicine, and the physical and social sciences. The Fall 2015 headcount enrollment is 36,001.

ISU is accredited by the Higher Learning Commission as well as by appropriate professional organizations. It is also a member of the Association of American Universities.

ISU is organized into the following undergraduate colleges – Agriculture, Business, Design, Engineering, Human Sciences, and Liberal Arts and Sciences. These colleges grants bachelor's degrees. The Graduate College administers the graduate programs of the colleges and confers master's and doctoral degrees. The College of Veterinary Medicine awards the doctor of veterinary medicine degree.

University of Northern Iowa

The University of Northern Iowa (UNI) is a regional, comprehensive institution located in Cedar Falls, Iowa. It was established in 1876 and open on September 5, 1876 as the Iowa State Normal School. In 1909, it was renamed the Iowa State Teachers College and attained a national reputation as a leading institution in the field of teacher education. In 1961, the institution's name was changed to the State

College of Iowa and degree programs were added for students who did not intend to teach. The name change to the University of Northern Iowa was made in 1967. The University now offers courses in a broad spectrum of curriculum at both the undergraduate and graduate levels. The Fall 2015 headcount enrollment is 11,981.

UNI is a member of the American Association of State Colleges and Universities (AASCU), the American Association of Colleges for Teacher Education (AACTE), and the Council of Graduate Schools in the United States. UNI is accredited by the Higher Learning Commission. Individual programs are accredited by several national accrediting agencies.

UNI is organized into the following colleges – Education; Business Administration; Humanities, Arts and Sciences; and Social and Behavioral Sciences. The Graduate College provides a broad curriculum of advanced programs leading to master's and doctoral degrees.

Special Schools

lowa's two special schools serve more than 650 students across the state. The lowa School for the Deaf provides a language and learning environment for children who sign, talk, or use both communication methods. Students may have cochlear implants, hearing aids, or no assistive devices. Through a statewide network of educators and professionals, students who are blind or visually impaired receive services at their school districts and through lowa Braille consultants. Focused on transition and outreach services, the Special Schools offer students real world training that yields life-time benefits.

SECTION B - PROJECT SCOPE AND OBJECTIVES

The Board of Regents is dedicated to delivering a quality education at an affordable cost to students and their families. The Board seeks to develop a 2016-2021 strategic plan which will provide guidance and direction regarding priorities, goals, and objectives. We seek support from a qualified consulting firm in creating a comprehensive strategic plan encompassing a series of alternative futures and a common direction. The plan must anticipate emerging factors, such as technology, demographic shifts, and globalization. A critical component of the plan will address the possible impact of fluctuations in the system's revenue sources, such as enrollment, the economy, and state support. The Board's 2010-2016 Strategic Plan available is at the following link: http://www.regents.iowa.gov/StratPlan/StrategicPlan2010-2016.pdf.

It is expected that during the development of the strategic plan, each institutional campus and the Board will receive several on-site visits from the successful consultant(s) to be coordinated through the Board Office. In addition, considerable time must be spent in communication with stakeholders, including but not limited to business and industry representatives, legislators, and institutional representatives.

Requirements/Deliverables

- ⇒ The Consultant must provide a communication plan detailing key messaging and engagement of constituencies.
- ⇒ The Consultant will assist in designing the strategic planning process.
- ⇒ The Consultant will obtain a thorough understanding of both the internal and external environment and significant issues which will affect the System.
- ⇒ The Consultant will facilitate a SWOT analysis of the System. The Consultant will also conduct research and analysis of the pertinent demographics affecting higher education and, in particular, the Regent institutions.
- The Consultant will engage key stakeholders in the strategic planning process by facilitating input sessions regarding the planning, vision, mission, and goals.
- ⇒ The Consultant will develop a method to assess the progress the System is making in addressing the goals and objectives of the strategic plan. This method must include quantitative performance measures.
- ⇒ The Consultant will provide a recommended plan of implementation based upon constituent input, including assistance with the development of a communication plan.
- The Consultant will work with the Board and the Board Office to establish a timeframe for regular activity reports relevant to the agreed upon scope of work.

⇒ The Consultant will provide a presentation to the Board regarding the proposed strategic plan, including priorities, goals, objectives, and metrics.

Information obtained during the assessment process should be maintained in confidence by the bidder until such time that the action plan is completed and any necessary action is instituted by the Board or until the Board determines that the action plan is subject to release under the lowa Open Records Law or otherwise determined by the Board.

SECTION C - INFORMATION TO BIDDERS

RFP Release Date September 18, 2015

Submission of Written Questions October 2, 2015

RFP Closing Date October 19, 2015

Finalists Notified October 23, 2015

Final Presentations November 4, 2015

Selection Completed November 9, 2015

Contract Negotiations November 16-18, 2015

Starting Date of Contract December 1, 2015

The Board reserves the right to change this schedule as needed.

SECTION D - PROPOSAL PROCESS

- CLOSING DATE. The closing date for receipt of responses to the Request for Proposal (RFP) is October 19, 2015 (Central Standard Time) at the address below. It is anticipated that a final decision on the selection of a consultant will be made by November 9, 2015.
- 2. <u>ELIGIBLE BIDDERS</u>. All eligible bidders must meet the following minimum eligibility requirements.
 - a. Demonstrate a familiarity with the Board of Regents, its institutions, and its initiatives.
 - b. Have experience in all of the components related to the development of a system strategic plan with at least one consultation in a state public system of higher education environment that is substantially similar to the work being requested in this RFP. Although we value commercial client experiences, we are interested in consultants that have successfully assisted public service organizations in the development of a strategic plan.
 - Be able to provide experienced staff to satisfy the scope of services for the Regent system.

3. FEE STRUCTURE.

- a. Provide a clear, detailed, and inclusive cost based on time and materials not to exceed.
- b. Reimbursement for travel expenses and other out-of-pocket expenses will be accompanied by receipts in the form and level of detail agreed to in the contract between the successful bidder and the Board.
- c. Successful bidder must comply with all applicable state laws and Board policies regarding reimbursement, including but not limited to providing necessary receipts, not exceeding the per diem daily rate, no alcohol charges, and travel at economy rates.

4. SUBMISSION OF PROPOSAL.

Ten paper copies and an electronic version of each proposal should be submitted. All proposals will be considered sealed and not opened until after the closing date.

Proposal must be submitted to:

Board of Regents, State of Iowa

11260 Aurora Avenue

ATTN: Dr. Diana Gonzalez, Chief Academic Officer

Urbandale, IA 50322

515-281-3934; gonzalez@iastate.edu

The proposal must be comprehensive by including all services and costs to meet the business and technical requirements as outlined in this RFP.

To be considered complete, a signed Assurances, Representations, and Authorization to Release Information form must accompany the response to this RFP (see last page).

- 5. <u>REJECTION OF PROPOSALS</u>. Proposals shall be rejected and not reviewed by the Board for any of the following reasons:
 - a. The proposal is not received at the Board by 12:00 PM (Central Standard Time) on October 19, 2015 at its offices at 11260 Aurora Avenue, Urbandale, IA 50322.
 - b. The Bidder fails to respond to any part of this RFP or does not provide information in the format required.
 - c. The proposal is not signed by an authorized representative of the Bidder.
 - d. There is evidence that the Bidder is engaged in unfair bidding practices.
 - e. The Bidder is financially insolvent.
 - f. The Bidder fails to comply with the minimum eligibility requirements of Section D(2) above and is determined to be ineligible.
- 6. <u>LIMITATIONS AND OTHER CONDITIONS</u>. This RFP does not commit the Board to award a contract or to pay costs incurred by bidder in the preparation, submission, presentation or any other action connected with proposing or otherwise responding to this RFP. The Board may accept other than the lowest bid, waive minor irregularities, and award a contract based only on the written proposal without any discussions with Bidder.

Such exemption from liability applies whether such costs are incurred directly by the vendor or indirectly through the vendor's agents, employees, assigns or others, whether related or not to the vendor.

Proposals will be opened and reviewed at the convenience of the Board; there is no public opening.

The Board reserves the right to waive any irregularity in any proposal received.

The Board reserves the right to award in part, in whole, or not at all and to multiple vendors.

7. <u>REQUESTS FOR CLARIFICATION</u>. All questions concerning this Request for Proposals are to be directed to Diana Gonzalez in writing at <u>gonzalez@iastate.edu</u> by noon (CST) October 2, 2015. Responses to all questions received will be posted on the Board of Regents website at http://www.regents.lowa.gov/rfp/rfpcover.html no later than October 9, 2015.

8. AMENDMENTS TO RFP; POSTING TO INTERNET.

a. The Board reserves the right to amend the RFP at any time. The Bidder shall acknowledge receipt of an amendment in its proposal. If the amendment occurs after the closing date for receipt of bid proposals, the Board may, in its sole discretion, allow Bidders to amend their bid

- proposals in response to the Board's amendment, if necessary. The amendment must be in writing, signed by the Bidder and received by the time set for the receipt of amended proposals. Vendors who submit proposals in advance of the deadline may withdraw, modify, and resubmit proposals at any time prior to the deadline for submitting proposals. Vendors must notify the Board contact person in writing if they wish to withdraw their proposals.
- b. All amendments will be posted on the Board's website at http://www.regents.iowa.gov/rfp/rfpcover.html. Each Bidder is advised to check this home page periodically for amendments to this RFP.
- 9. <u>COPYRIGHTS</u>. By submitting a bid proposal, the Bidder agrees that the Board may copy the bid proposal for purposes of facilitating the evaluation of the bid proposal or to respond to requests for public records. The Bidder consents to such copying by submitting a bid proposal and warrants that such copying will not violate the rights of any third party. The Board shall have the right to use ideas or adaptations of ideas that are presented in the bid proposals.

10. CONTRACTS.

- a. The Board reserves the right to either award a contract without further negotiation or to negotiate contract terms with the selected Consultant if the best interests of the Board would be served.
- b. The successful Bidder must, in a timely manner, enter into a contract with the Board to implement the services contemplated by this RFP. This contract will include, but not be limited to, terms and conditions that clarify the respective roles and responsibilities of the Bidder and Board. Representative subjects that will be included in a final contract include, but are not limited to, the following provisions: payment limitations; work authorization procedures; default and termination terms; indemnification requirements; identification of key personnel; intellectual property rights; non-appropriation or reduction in funding; clarification that lowa law will govern this contract.
- c. It is expected that a contract between the Bidder and Board will be executed within approximately 20 days or less after the date of the notification of the award. Failure of the successful Bidder to agree to the terms of a contract within this time period may be grounds for the Board to award the contract to another Bidder.
- d. The contract constitutes the entire agreement between the Board and the Consultant in connection with this RFP.
- 11. <u>RESTRICTIONS ON GIFTS AND ACTIVITIES</u>. Iowa Code Chapter 68B restricts gifts which may be given or received by state employees and requires certain individuals to disclose information concerning their activities with state government. Bidders are responsible for determining the applicability of this Chapter to their activities and complying with the requirements. In addition,

pursuant to Iowa Code section 722.1, it is a felony offense to bribe or attempt to bribe a public official.

- 12. <u>EVALUATION CRITERIA</u>. The Board will initially review all proposals received for completeness. The following criteria, not necessarily listed in order of importance, will be used to evaluate proposals:
 - Project approach and methodology;
 - Familiarity with the State of Iowa, the Board of Regents, and the Regent institutions;
 - Quality of project work plan;
 - Description of the proposed deliverables;
 - Firm's and staff's qualifications and experience;
 - Business references;
 - Quality of the Overall Project;
 - Administrative capacity to provide the services;
 - Conformance to terms and conditions;
 - Financial capability; and
 - Project fees

These criteria are general in nature and may be used to develop a more detailed evaluation work sheet. The Board reserves the right to evaluate financial capability of any or all Bidders to satisfactorily complete the requirements of this RFP. Finalists will be chosen to make no more than 90-minute presentations to the Board on November 4, 2015.

- 13. PERIOD OF PERFORMANCE. The period of performance will be from December 1, 2015 to March 1, 2016 or until completion of Services in accordance with the contract agreement, whichever occurs first. In the event that the Consultant selected through this RFP does not complete the contract, due to termination or any other reason, the Board reserves the right to negotiate with the next highest-ranking Bidder(s) to complete the contract period without releasing an additional RFP.
- 14. <u>OPTION TO EXTEND</u>. Based on the availability of funds, effective contract performance and the needs of the Board, the contract may be extended for an additional period as agreed between the Board and successful Bidder.

15. PUBLIC RECORDS AND REQUESTS FOR CONFIDENTIAL TREATMENT.

a. As an agency of the State of Iowa, the Board is subject to the requirements of Iowa Code Chapter 22, the Iowa Open Records Act. Bidders are encouraged to familiarize themselves with Chapter 22 before submitting a proposal. The Board will treat all information submitted by a Bidder as public information following the conclusion of the selection process. A Bidder shall identify information provided in response to this RFP which the Bidder believes represents confidential information that may fall within one of the exceptions identified in Iowa Code section 22.7. The bidder's

- designation of information as confidential is for informational purposes only and is not binding on the Board.
- b. Any request for confidential treatment of information must be included in the transmittal letter with the Bidder's bid proposal. In addition, the Bidder must enumerate the specific grounds in Iowa Code Chapter 22 or other applicable law which support treatment of the material as confidential and explain why disclosure is not in the best interest of the public. The request for confidential treatment of information must also include the name, address, and telephone number of the person authorized by the Bidder to respond to any inquiries by the Board concerning the confidential status of the materials. Any bid proposal submitted which contains confidential information must be conspicuously marked on the outside as containing confidential information, and each page upon which confidential information appears must be conspicuously marked as containing Identification of the entire bid proposal or confidential information. substantially all of a bid proposal as confidential may be deemed nonresponsive and disqualify the Bidder from the selection process.
- c. If the Bidder designates any portion of the bid proposal as confidential, the Bidder must submit one copy of the bid proposal from which the confidential information has been excised. This excised copy is in addition to the number of copies requested in Section D4 of this RFP. The confidential material must be excised in such a way as to allow the public to determine the general nature of the material removed and to retain as much of the bid proposal as possible.
- d. The Board will make a reasonable effort to provide the bidder with written notice seven calendar days in advance of the release of information identified by the Bidder as confidential. However, the Board may release all or a portion of the proposal immediately, without providing notice to the Bidder, if the Board determines there is no reasonable basis for a claim of confidentiality.
- 16. <u>DISPOSITION OF BID PROPOSALS</u>. All proposals become the property of the Board and shall not be returned to the Bidder unless all bid proposals are rejected or the RFP is cancelled. In either event, Bidders will be asked to send prepaid shipping instruments to the Board for return of the bid proposals submitted. In the event the Board does not receive shipping instruments, the Board will destroy the bid proposals. Otherwise, at the conclusion of the selection process, the contents of all bid proposals will be in the public domain and be open to inspection by interested parties subjected to exceptions provided in Iowa Code Chapter 22 or other applicable law.
- 17. <u>NONDISCRIMINATION</u>. The Board does not discriminate in the contract award process on the basis of sex, age, race, religion, color, national origin, or disability.

18. SMALL BUSINESSES AND TARGETED SMALL BUSINESSES. Under lowa's targeted small business procurement program, State entities have established procurement goals for the purchase of goods and services supplied by small businesses and targeted small businesses. Certified targeted small businesses and small businesses are encouraged to respond to this RFP. The term "small business" and "targeted small business" are as defined in lowa Code (2015) section 15.102.

SECTION E - FORMAT OF PROPOSAL

All proposals must include the following:

- 1. Basic Data on Bidder:
 - a. Name, telephone number and address, including email of Bidder.
 - b. Name and title of individual authorized to bind the Bidder and submit the proposal.
 - c. Name e-mail address and telephone number of person the Board may contact during the proposal evaluation process.
 - d. Form of business e.g. sole proprietorship, partnership, corporation, Not-for Profit organization. If a non-lowa corporation, indicate state of incorporation.
 - e. Whether the business is owned or controlled by a parent corporation. If yes, provide the name and address of the parent corporation, nearest offices and managing office where the project staff assigned to this project will be located.
 - f. Whether the Bidder is a small business or certified targeted small business as defined in Iowa Code (2015) section 15.102.
- 2. Executive Summary this part of the response to the RFP should be limited to a brief narrative highlighting the bidder's proposal. The summary should contain as little technical jargon as possible and should be oriented toward non-technical personnel. The summary should describe the following:
 - a. Bidder's understanding of System's needs.
 - b. Scope of services being proposed.
 - c. Qualifications and Experience in development of strategic plans for a higher education system.
 - d. Brief List and Description of Similar Projects Completed (client, scope and duration of assessment, outcome, and client contact name).
 - e. High Level Project Execution Plan.
- 3. Company Background the following information is requested to evaluate the Bidder's financial stability and ability to support the commitments set forth in response to the RFP. Please include at a

minimum the following:

- a. How long the company has been in business.
- b. A brief description of the company size and organizational structure.
- c. How long the company has been working with 1) higher education clients; 2) government clients; 3) commercial clients performing similar services.
- Recent annual financial report or bank references for evaluation of financial capability to satisfactorily complete the requirements of this RFP.
- 4. Qualifications and Experience,
 - a. Additional information deemed pertinent to 2c above.
 - b. A list of personnel to be assigned to this RFP, their functions in the project, length of tenure, and a detailed resume of each.
 - c. Information concerning terminations, litigation and debarment. Bidder shall provide answers to the following questions:
 - During the last five (5) years, has the Bidder had a contract for services terminated for any reason? If so, provide full details related to the termination.
 - ii. During the last five (5) years, describe any order, judgment or decree of any Federal or State authority barring, suspending, or otherwise limiting the right of the Bidder to engage in any business, practice, or activity.
 - iii. During the last five (5) years, list and summarize pending or threatened litigation, administrative or regulatory proceedings, or similar matters that could affect the ability of the Bidder to perform the required services. The Bidder must also state whether it or any owners, officers, or primary partners have ever been convicted of a felony. Failure to disclose these matters may result in rejection of the bid proposal or in termination of any subsequent contract. This is a continuing disclosure requirement. Any such matter commencing after submission of a bid proposal, and with respect to the successful Bidder after the execution of a contract, must be disclosed in a timely manner in a written statement to the Board.
 - iv. During the last five (5) years, have any irregularities been discovered in any of the accounts maintained by the Bidder on behalf of others? If so, describe the circumstances of irregularities.
 - 5. Statement of Scope A clear statement of scope is required from each bidder that demonstrates their understanding of this project and how their past engagements provide them with the insight/skills/tools needed to complete this work.

6. Methodology

- a. Design/Solution Development and Implementation Plans
 - Describe the support/transition your firm has provided to clients that have sought to develop a system strategic plan and develop performance metrics. Describe your approach to this stage for the Board of Regents and its institutions.
- b. Implementation/Consultation Phase
 - i. Describe how you would assist the Board and the institutions in this step.

Note: Our recommendation is that this section be written in a manner that can readily be converted into an Action Plan. Please minimize marketing type of content.

- 7. References Please provide the contact information and client background for three client references. Submit references for clients that are most similar to the services being proposed for the Board.
- 8. Sample Documents Submit sample documents of the type of analysis the Board can expect from the work your firm is proposing to do.
- 9. Cost of Services Submit a comprehensive price proposal that outlines rates and hour by each phase and any other costs incurred.
 - a. A comprehensive price proposal should be submitted on the basis of "not-to-exceed pricing" for this project. Under a not-toexceed pricing arrangement, the contractor is compensated for hours and expenses incurred up to a ceiling amount. If additional effort is required, the bidder is expected to complete this effort at no additional cost to the Board. If less effort is required than the contract price, the Board would not be billed for the work.
 - b. Billings would take place at the completion of key milestones/deliverables. The Board expects bidders to propose a milestone/deliverable schedule that should assume that the Board will retain 10% of every invoice which would be released at the acceptance of the final deliverable.

Please sign and date the next page and submit along with the bid proposal.

ASSURANCES, REPRESENTATIONS, AND AUTHORIZATION TO RELEASE INFORMATION

The Bidder hereby assures and represents with respect to this proposal that:

- It possesses legal authority to submit this proposal; that a resolution, motion or similar action has been duly adopted or passed as an official act of the Bidder's governing entity authorizing the submittal of this proposal, including all assurances, representations contained herein, and directing and authorizing the person signing below to act in connection with the application and to provide additional information as may be required.
- 2. It will comply with all applicable federal and state equal opportunity and affirmative action requirements.
- 3. All statements and information made or furnished to the Board are true and correct in all material respects. Bidder has not knowingly made any false statements in its proposal. Bidder acknowledges that supplying any information determined to be false, misleading or deceptive will be grounds for disgualification from consideration.
- 4. Bidder hereby authorizes the Board to obtain information regarding its performance on other contracts, agreements or other business arrangements, its business reputation, and any other matter pertinent to evaluation and the selection of a successful Bidder in response to this Request for Proposal. It authorizes the Board to research the company's history, make credit checks, contact the company's financial institution, contact former and current clients of the company, and perform other related activities necessary for reasonable evaluation of this proposal.
 - The Bidder acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Bidder acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the Board or may otherwise hurt its reputation or operations. The Bidder is willing to take that risk.
 - The Bidder hereby releases, acquits, and forever discharges the State of Iowa, Board of Regents, their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references obtained by the Board in the evaluation and selection of a successful Bidder in response to this Request for Proposal.
 - The Bidder authorizes representatives of the Board to contact any and all of the persons, entities, and references which are, directly or indirectly, listed, submitted, or referenced in the undersigned's proposal submitted in response to this Request for Proposal.

- The Bidder further authorizes any and all persons or entities to provide information, data, and opinions with regard to the undersigned's performance under any contract agreement, or other business arrangement, the undersigned's ability to perform, the undersigned's business reputation, and any other matter pertinent to the evaluation of the undersigned. The undersigned hereby releases, acquits and forever discharges any such person or entity and their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references supplied to the Board in the evaluation and selection of a successful Bidder in response to this Request for Proposal.
- A photocopy or facsimile of this signed Authorization is as valid as an original.

| Signature | |
|---------------------------|--|
| Type or Print Name, Title | |
| Date | |

This form must be signed by an authorized representative of the Bidder and submitted to the Board along with Bidder's proposal.

RFP: BOARD OF REGENTS, STATE OF IOWA,

2016- 2021 STRATEGIC PLAN

ENTITY: Board of Regents, State of Iowa

RFP RELEASE DATE: September 18, 2015